**NAME**

● Telephone ● Email ● LinkedIN

# PROFILE

A self motivated, results driven Equity Sales Trader with over 11 years experience in Equity Capital Markets. Skilled in developing and relaying trade ideas, nurturing client relationships and developing and executing client trading strategies.

**PROFILE**

A senior Foreign Exchange Trader with 28 years’ experience in dealing funds and forward currency. Excellent credentials and consistent profit results on a yearly basis. A reliable self-starter who prefers to trade on his own initiative; also works well in a team environment.

**PROFILE**

Professional systematic trader with 7+ years market experience and 2 years applying leading-edge technologies to the FX market at one of the largest and most reputable Canadian banks. Skilled in designing systematic trading strategies with Sharpe ratios > 3. Excellent knowledge of FX market and electronic trading industry, with contacts on the buy side, sell side and with industry-leading software and hardware vendors. Can be counted on to manage complex projects involving sub-millisecond execution times, 1000+ core computer grids and integration of multiple software platforms. Able to motivate diverse specialists to contribute to team effort in a collaborative, proactive working environment. Reputation for integrity and professionalism.

**AREAS OF EXPERTISE**

* Algorithmic Trading Strategy Design
* High Frequency Trading
* Electronic Trading Infrastructure
* G7 Interest Rate & FX Proprietary Trading

**PROFESSIONAL EXPERIENCE**

* Trading Blox™
* QuantOffice™
* Data Series Analysis
* Project Management
* Technical Analysis
* FX Spot Market Making

**Company Name 2002 – Present**

***VICE PRESIDENT, G7 INTEREST RATES & FX PROPRIETARY TRADING APR. 2008 – 2016***

* Assisted eFX Support team in identifying/eliminating weaknesses with eFX trading platform. The platform is now more stable and useful, enabling traders to enter and exit positions at better prices, enhancing the profitability of each trade.
* Over the course of 12 months, managed the development of the FX algorithmic trading infrastructure and played a key role in the design, development, and management of the systematic trading strategies.
* Played a key role in the R&D of Genetic Algorithm (GA) and its deployment within the research platform.
* Responsible for the integrity of the historical tick database, which involved the designing of data cleansing algorithms.
* Procured/negotiated contracts with software and hardware vendors, under terms that were better than originally offered and that all parties were pleased with. Insured Company Names’ long term interests and liabilities were accounted for.

***VICE PRESIDENT, FX SPOT TRADING APR. 2005 – APR. 2008***

* Managed two FX spot books that were not known as large revenue generators. Grew the books’ revenue by 300% (to all time high) by quoting competitive prices and prop trading.
* Recommended by management to HR as a candidate to assist with university recruitment. Traveled across Canada to select universities, representing Company Name at formal functions and conducting interviews.

***ASSOCIATE, FX SALES & TRADING DEC. 2003 – APR. 2005***

* Actively traded Canadian dollar, increasing profitability of underutilized trading book by 400%.

***ASSOCIATE, SALES & TRADING TRAINING PROGRAM AUG. 2002 – DEC. 2003***

**COMPANY NAME 1997 – 2016**

**VICE-PRESIDENT FORWARD CURRENCY TRADING 2006 – 2016**

* Traded the following currencies daily: Mexican Peso, Swedish Kroner, Norwegian Kroner, Danish Kroner.
* Traded all other currencies during holidays of other traders on the desk.

**VICE- PRESIDENT FORWARD CANADA TRADING 2002 – 2006**

* Worked with the Senior Forward Canada Trader, developing strategies to generate profits on a daily basis.
* Achieved four consecutive years of increased profitability with the last two years being the most profitable ever for the Bank in Forward Canada trading.
* During staff absences or holidays traded the Forward Book.
* Worked with the sales staff to win corporate business.
* Provided opinions on the direction of interest rates and the Canadian dollar to other traders upon request.

**VICE-PRESIDENT MONEY MARKETS 1997 – 2002**

* Worked as a proprietary trader with the emphasis on Canadian dollar fund positions.
* Took proprietary positions in other currencies, interest rate futures and options.
* Consistently achieved profit.

**COMPANY NAME 2016**

## Institutional Equity Sales / Trading

* Provide Advice and Opinions to Client Accounts
* Generate and Relay Trading Ideas
* Execute Client Orders in Various Markets with Various Strategies and Technology
* Trade International Orders for Domestic Clients Globally

# COMPANY NAME 1998 – 2016

## Institutional Equity Sales/Trading 2005 – 2016

* Cover International Clients Trading in Canada
* Executed Trades with Program Trading Technology
* Traded using Royal Blue Platform

# EQUITY TRADER

***Retail*** *2001 – 2005*

* Manage Retail Orders with Client Interests in Mind
* Use CXTrader and Belzberg to Execute Trades
* Liase with Institutional Desk for Block Trades
* Special Handling of Client Orders

***Trade Support*** *1999 – 2001*

# Canadian Securities Institute, 1999 – 2002

**EDUCATION**

* Studies Included: Canadian Securities Course 76% Overall Average. Trader Training Course
* 82% Overall Average. Conduct and Practices Handbook 71% Overall Average

# Sheridan College, 1994 – 1997

* Business Management
* Studies Included: Accounting, Finance, Economics, Computer Applications (Microsoft Excel and Microsoft Word) and Automated Computer Accounting