**Name, M.A.Sc., MBA, P.Eng.**

name[@gmail.com](mailto:msmith@gmail.com) | 416 543.6510 [Description: http://www.noknok.tv/wp-content/uploads/2011/12/linkedin-logo.jpg](http://www.google.ca/url?sa=i&rct=j&q=linkedin+logo&source=images&cd=&cad=rja&docid=0OgqoLAHg6jI5M&tbnid=8OsdZ13SI76S4M:&ved=0CAUQjRw&url=http://www.noknok.tv/2011/12/07/nokia-lumia-800-tutorial-how-to-set-up-your-linkedin-account/&ei=A0hbUaHPD9Sj4AOHoYGICg&bvm=bv.44697112,d.dmg&psig=AFQjCNE5mVID2isr1mxS-nhbmLUo7n6hOA&ust=1365023073584296) http://ca.linkedin.com/in/name

# Professional Summary

A well-respected **Senior Executive** with over 24 years of global management experience in the engineering, construction and building materials industries. Demonstrated history of successful leadership overseeing sales and marketing, operations, administration, human resources, purchasing and full P & L. A detail-oriented individual who exemplifies professionalism and the ability to direct multiple projects at any given time. Driven to create sustainable value and develop future leaders. A relationship manager who fosters team values by positively influencing people at all levels, diverse cultures, skill sets and professions. Nick brings clarity, innovation and ground breaking ideas to any undertaking.

An experienced board member with expertise in:

|  |  |
| --- | --- |
| * Strategic Planning and Execution | * Key Account Development |
| * Budgeting, Cost Control and Efficiency * Measuring, Monitoring and Recalibrating * Right Sizing, Restructuring and Resourcing * Value Creation | * People Development * Coaching and Mentoring * Subject Matter Expertise * Change Management |

# Board Experience

### Name of Organization, Former Vice Chairman 20XX – 20XX

* Create new strategic plan, redefinition of the charter, dissolved chapters, recreated new agreements province by province with Provincial Chapter organizations and with National Board ensuring better use of resources and coordinated effort to achieve common goals across Canada
* **HR Committee:** Review and redefine CEO pay with equity and transition in mind
* **Finance and Audit Committee:** Redefining Operating Reserve and Investment Funds resulting in the implementation of specific policies and procedures supporting goals and targets

### Name of School Civil Engineering Chair’s Advisory Board 20XX – 20XX

* Review and advised on the department’s initiatives, programs and fundraising goals

### Name of Organization Association Board of Directors 20XX – 20XX

* Association of provincial associations; shared best practices across the provinces as it relates to operating ready mix concrete businesses

### Name of Organization Sustainable Pavements Engineering Advisory Board 20XX – 20XX

* Helped realign and refocus direction for research in sustainable construction design and practices for roads

### Name of Organization: Finance Committee 20XX – 20XX

* Founding board member which created standards for sustainable aggregate extractions in the   
  province of Ontario
* Developed the business model with Cornerstone’s staff to create a financially viable standard

### Name of Organization 20XX – 20XX

* The precursor to the Cornerstone Board

### Name of Organization 20XX – 20XX

* **Construction Committee:** Monitored progress of $25M school construction and value engineering
* **Strategic Planning Committee:** Facilitated the process of creating the school’s first strategic plan, which continues to drive the school’s direction

### Name of Organization Board of Directors 20XX – 20XX

* Held various executive roles including Chairman and Vice Chairman

# Career Experience

### Independent Management Consultant 20XX – 20XX

Work with global private equity firm to evaluate the acquisition of XXXXX Inc. with assets valued at over $2.0 B CAD.

### Name of Organization 20XX – 20XX

### Senior Vice President, Ontario & Western Canada

P&L responsibility for the largest division of XXXX Inc., which included over 1,300 employees, over 50 locations and sales of over $700M. A member of the Canadian Executive Committee of XXXX since 2007, a Senior Member of the XXXX Expert Committee, and a member of the XXXX Human Resources Committee for high potential employees. Contributed to the business in 3 key areas: Performance Improvement, Business Innovation and Change Management and Stewardship and Sustainability.

### President, Inc. 20XX – 20XX

### Vice President and General Manager, 20XX – 20XX

### East District Manager 20XX – 20XX

### Human Resources Manager, 20XX – 20XX

### Manager, Strategic Development, 20XX – 20XX

### Manager, Business Development, Assistant to SVP Ontario, 20XX – 20XX

# Education and Professional Development

ROTMAN SCHOOL OF MANAGEMENT, UNIVERSITY OF TORONTO

* ICD Director’s Program, **Candidate for ICD Designation** 20XX
* IMD International, Lausanne, Switzerland, **Senior Leadership Seminar** 20XX
* IMD International, Lausanne, Switzerland, **Executive Management Seminar** 20XX
* Ivey School of Business, University of Western Ontario, **MBA** 20XX
* CFA Institute, **Successfully Completed, CFA Level I** 20XX
* Canadian Securities Institute, **Canadian Securities Course** 20XX
* University of Toronto, **M.A. Sc., Civil Engineering** 20XX
* University of Toronto, **B.A. Sc., Civil Engineering** 20XX

# Professional Memberships

## Professional Engineers of Ontario 20XX

## Institute of Corporate Directors 20XX